



## ILLY ESPRESSO OF THE AMERICAS, INC.

Illy Espresso of the Americas, formerly Illycaffe Espresso USA, Inc., is a full subsidiary of Illycaffe S.p.A., the third largest roasting company in Italy, established in 1933 in Trieste. Dr. Ernesto Illy, one of the most respected figures in the coffee industry worldwide, perfected the proprietary technologies used for the roasting and packaging of Illy espresso.

We have been in operation for the past 14 years as the sole importer of Illy products for the United States and Canada. Our head office is located in Scottsdale, Arizona and we currently have full branch offices in Los Angeles, San Francisco, Seattle, Atlanta, and New York. Our sales management network is complemented by agents and distributors throughout the USA, Canada, and the Caribbean. In total, we cover 3/4 of this territory with over 3,700 accounts. The majority of our customers are up-scale restaurants and hotels across the country, including celebrity establishments such as:

Le Cirque	Lutece	Le Bernardin
Mayfair Hotel	Rainbow Room	San Domenico
Russian Tea Room	Tavern on the Green	Tribeca Grill
Citrus	Spago	Four Seasons Hotels
Patina	Rex Restaurant	Ritz Carlton
La Folie	Postrio	Carlos'
Everest Room	Spiaggia	Christopher's
Vincent's	Jean Louis	Coyote Cafe

And many others.

Illy Espresso is available in whole bean, ground and preportioned packets of coffee called "Pods" by Illy since 1980. With the use of the Illy Pods there is no grinding, no measuring, no tamping, no mess, and you get a perfect espresso with each proper extraction. The pods have proven to be the best solution for a majority of espresso services, especially for national chain accounts such as:

TGI Fridays	Olive Garden	L&N Seafood
Ruby Tuesdays	Host International at various airports	

And many others.





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Also, our regular and decaffeinated ground espresso is available to consumers in 250 gram or 125 gram cans. Our whole beans are available in 250 gram cans. These products can be found at select retailers such as:

Bloomingdales  
Balducci  
Grace's Market

Macy's  
Dean & DeLuca

Williams-Sonoma  
Fairway Market

And many others.

To provide the best and most reliable espresso program, we also import and distribute the complete line of Unic espresso machines directly from the factory in Nice, France. The model "Phoenix" is manufactured exclusively for Illy Espresso for use with the Illy pods. It is our best selling single group machine. All Unic machines are U.L. listed. With the coffee and machines, Illy Espresso offers one of the most reliable and expert services in the country.