

# WHY SHOULD ZONE DEFENSE BE YOUR ONLY CHOICE FOR EXTERMINATION? SIX REASONS:

#### **1. 99.8% KILL RATE**

Zone Defense kills and kills for good. Independent laboratory testing by the University of California at Riverside and the University of Delaware proved that Zone Defense is lethal against cockroaches, Palmetto bugs, water bugs, ants, silverfish, crickets, earwigs, willipeds, and termites 99.8% of the time.

#### 2. POTENCY

Zone Defense's finely manufactured powder creates maximum round-the-clock effectiveness. Other insecticides can cake, liquid evaporates, rendering inferior products useless. But Zone Defense nearly always maintains its fine powder consistency for maximum efficiency.

#### 3. MOISTURE RESISTANT RECOVERY

Zone Defense holds up under the most adverse conditions. Laboratory tests prove there is no loss of effectiveness due to moisture. Simply let the powder dry, and Zone Defense will continue killing with supreme strength.

#### 4. VERSTAILITY

Zone Defense has been approved for use in homes, restaurants, schools, warehouses, offices, factories, and just about anywhere else that cockroaches and other insects congregate. Use Zone Defense with confidence in your most hard to reach areas. It won't harm surfaces, nor will it stain.

#### 5. ENVIRONMENTALLY SOUND

Zone Defense is an EPA-registered insecticide that is completely safe and environmentally friendly when used properly. It's non-corrosive, gentle PH balance makes it safe to use in the environment, but deadly to insects. What's more, the fine powder is odorless and washes off easily with plain soap and water.

#### 6. FIRE RETARDANT

Zone Defense will not burn, so there is no need to worry about fire safety. Dispense the powder in the hardest to reach places and let it go to work.

DON'T GAMBLE WITH INFERIOR PESTICIDES.
FOR TOUGH JOBS AND PEACE OF MIND,
THINK
ZONE DEFENSE!!



### 1 IB. BOTTLES PCO PRICE SCHEDULE

No. Of Cases	Delivered (overnight) AZ & S. California	F.O.B. In-Cide	
1-8	1.79/lb./\$21.48	1.43/lb./\$17.16	
9-24	1.72/lb./20/64	1.37/lb./16.44	
25-55	1.44/lb./17.28	1.31/lb./15.72	
56-111	1.33/lb./15.96	1.26/lb./15.12	
112-279	1.28/lb./15.36	1.22/lb./14.64	
280 & Over	1.24/lb./14.88	1.18/lb./14.16	

12 Bottles per Case/56 Cases per Pallet. Pallets and stretch wrap included. For pricing to locations other than Arizona and Southern California, call 1-800-777-4569. Terms: 2%-10/Net 30 days with approved credit.

## 30 LB. PAILS PEST CONTROL OPERATOR PRICE SCHEDULE

(Delivered Price Per Pound)

No. Of Pails	Zone 1	Zone 2	Zone 3	FOB In-Cide	
1-16	\$1.27/lb./38.10	1.32/lb./39.60	1.37/lb./41.10	.83/lb./24.90	
17-35	.99/lb./29.70	1.01/lb./30.30	1.03/lb./30.90	.82/lb./24.60	
36-71	.92/lb./27.60	.93/lb./27.90	.94/lb./28.20	.78/lb./23.40	
72-179	.81/lb./24.30	.815/lb./24.45	.82/lb./24.60	.72/lb./21.60	
180-359	.66/lb./19.80	.665/lb./19.95	.67/lb./20.10	.59/lb./17.70	
360 & Over	.61/lb./18.30	.615/lb./18.45	.62/lb./18.60	.58/lb./17.40	

36 pails per pallet (stretch wrap included). Desiccant gel and product scoop included in each pail.

Zone 1: AZ,CA,CO,ID,MT,NM,NV,OR,UT,WA,WY

Zone 2: AR,IA,KS,LA,IL,MI,MN,MO,NE,ND,OK,SD,TX,WI

Zone 3: AL,CT,FL,DC,GA,IN,KY,MA,MD,ME,MS,NC,NH,NJ,NY,OH,PA,RI,SC,TN,VA, VT,WV

Terms 2%-10/Net 30 days with approved credit.



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